

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark one)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **September 30, 2021**

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number **001-33834**

RUBICON TECHNOLOGY, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware	36-4419301
State or Other Jurisdiction of Incorporation or Organization	I.R.S. Employer Identification No.
900 East Green Street Bensenville, Illinois	60106
Address of Principal Executive Offices	Zip Code

Registrant's Telephone Number, Including Area Code: **(847) 295-7000**

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$.001 per share	RBCN	The NASDAQ Stock Market
Preferred Shares Purchase Rights		

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>
Emerging growth company	<input type="checkbox"/>		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of November 1, 2021, the Registrant had 2,445,681 shares of common stock, par value \$.001 per share, outstanding.

RUBICON TECHNOLOGY, INC.

Quarterly Report on Form 10-Q
For the quarterly period ended September 30, 2021

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PART I FINANCIAL INFORMATION

Rubicon Technology, Inc.

Condensed Consolidated Balance Sheets

	September 30, 2021	December 31, 2020
	(unaudited)	
	(in thousands, other than share and per share data)	
Assets		
Cash and cash equivalents	\$ 10,877	\$ 11,130
Short-term investments	14,749	14,748
Accounts receivable, net	957	386
Inventories	703	1,073
Other inventory supplies	134	140
Prepaid expenses and other current assets	125	284
Assets held for sale	529	529
Total current assets	<u>28,074</u>	<u>28,290</u>
Inventories, non-current	468	468
Property and equipment, net	2,333	2,482
Total assets	<u>\$ 30,875</u>	<u>\$ 31,240</u>
Liabilities and stockholders' equity		
Accounts payable	\$ 596	\$ 497
Accrued payroll	344	211
Accrued and other current liabilities	237	201
Corporate income and franchise taxes	323	307
Accrued real estate taxes	57	71
Advance payments	—	18
Total current liabilities	<u>1,557</u>	<u>1,305</u>
Total liabilities	1,557	1,305
Commitments and contingencies (Note 8)		
Stockholders' equity		
Preferred stock, \$.001 par value, 1,000,000 undesignated shares authorized, no shares issued or outstanding	—	—
Common stock, \$.001 par value, 8,200,000 shares authorized; 2,994,709 and 2,971,283 shares issued; 2,445,681 and 2,422,225 shares outstanding, respectively	29	29
Additional paid-in capital	376,645	376,456
Treasury stock, at cost, 549,028 and 549,028 shares	(15,147)	(15,147)
Accumulated deficit	(332,209)	(331,403)
Total stockholders' equity	<u>29,318</u>	<u>29,935</u>
Total liabilities and stockholders' equity	<u>\$ 30,875</u>	<u>\$ 31,240</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

Rubicon Technology, Inc.

Condensed Consolidated Statements of Operations

Three months ended September 30,		Nine months ended September 30,	
<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>

(unaudited)

(in thousands, other than share and per share data)

Revenue	\$ 1,302	\$ 892	\$ 2,646	\$ 3,008
Cost of goods sold	915	659	1,935	2,168
Gross profit	387	233	711	840
Operating expenses:				
General and administrative	415	406	1,691	1,262
Sales and marketing	35	71	172	213
Gain on sale or disposal of assets	(243)	-	(613)	(1,823)
Income (loss) from continuing operations	180	(244)	(539)	1,188
Other income:				
Interest income	1	3	4	109
Realized loss on investments	—	—	—	(1,824)
Realized gain on foreign currency translation	—	140	—	132
Total other income (loss)	1	143	4	(1,583)
Income (loss) before income taxes from continuing operations	181	(101)	(535)	(395)
Income tax expense	—	3	—	12
Income (loss) from continuing operations	\$ 181	\$ (104)	\$ (535)	\$ (407)
Loss from operations of discontinued operations, net of taxes	(61)	(92)	(271)	(287)
Net income (loss)	\$ 120	\$ (196)	\$ (806)	\$ (694)
<i>Net income (loss) per common share: basic</i>				
Continuing operations	\$ 0.08	\$ (0.04)	\$ (0.22)	\$ (0.16)
Discontinued operations	\$ (0.03)	\$ (0.04)	\$ (0.11)	\$ (0.11)
<i>Net income (loss) per common share: diluted</i>				
Continuing operations	\$ 0.08	\$ (0.04)	\$ (0.22)	\$ (0.16)
Discontinued operations	\$ (0.03)	\$ (0.04)	\$ (0.11)	\$ (0.11)
Weighted average common shares outstanding used in computing net income (loss) per common share				
Basic	2,445,438	2,439,309	2,437,629	2,527,574
Diluted	2,445,438	2,439,309	2,437,629	2,527,524

The accompanying notes are an integral part of these condensed consolidated financial statements.

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Rubicon Technology, Inc.

Condensed Consolidated Statements of Comprehensive Income (Loss)

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
	(unaudited)			
	(in thousands)			
Income (loss) from continuing operations	\$ 181	\$ (104)	(535)	\$ (407)
Loss from discontinued operations	(61)	(92)	(271)	(287)
Net income (loss)	120	(196)	(806)	(694)
Other comprehensive loss	—	—	—	—
Comprehensive income (loss)	\$ 120	\$ (196)	\$ (806)	\$ (694)

The accompanying notes are an integral part of these condensed consolidated financial statements.

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Rubicon Technology, Inc.

Condensed Consolidated Statements of Stockholders' Equity For the Three and Nine Months Ended September 30, 2021 and 2020

	Common stock		Treasury stock		Stockholders' equity			Total stockholders' equity
	Shares	Amount	Shares	Amount	Additional paid-in capital	Accum other comp loss	Accum deficit	
	(in thousands other than share data)							
Balance at January 1, 2020	2,955,253	\$ 29	(253,082)	\$ (12,749)	\$ 376,306	\$ (1)	\$(330,340)	\$ 33,245
Stock-based compensation	—	—	—	—	13	—	—	13
Purchase of treasury stock, at cost	—	—	(229,778)	(1,868)	—	—	—	(1,868)
Net loss	—	—	—	—	—	—	(498)	(498)
Balance at June 30, 2020	2,955,253	\$ 29	(482,860)	\$ (14,617)	\$ 376,319	\$ (1)	\$(330,838)	\$ 30,892
Stock-based compensation	3,597	—	—	—	33	—	—	33
Purchase of treasury stock, at cost	—	—	(66,168)	(531)	—	—	—	(531)
Net loss	—	—	—	—	—	—	(196)	(196)
Balance at September 30, 2020	2,958,850	\$ 29	(549,028)	\$ (15,148)	\$ 376,352	\$ (1)	\$(331,034)	\$ 30,198

	Common stock		Treasury stock		Additional paid-in capital	Stockholders' equity		
	Shares	Amount	Shares	Amount		Accum other comp loss	Accum deficit	Total stockholders' equity
	(in thousands other than share data)							
Balance at January 1, 2021	2,971,283	\$ 29	(549,028)	\$ (15,147)	\$ 376,456	\$ —	\$(331,403)	\$ 29,935
Stock-based compensation	—	—	—	—	341	—	—	341
Common stock issued, net of shares withheld for employee taxes	16,600	—	—	—	(162)	—	—	(162)
Net loss	—	—	—	—	—	—	(807)	(807)
Balance at March 31, 2021	2,987,883	\$ 29	(549,028)	\$ (15,147)	\$ 376,635	\$ —	\$(332,210)	\$ 29,307
Common stock issued, net of shares withheld for employee taxes	6,340	—	—	—	10	—	—	10
Net loss	—	—	—	—	—	—	(120)	(120)
Balance at June 30, 2021	2,994,223	\$ 29	(549,028)	\$ (15,147)	\$ 376,645	\$ —	\$(332,329)	\$ 29,198
Common stock issued, net of shares withheld for employee taxes	486	—	—	—	—	—	—	—
Net income	—	—	—	—	—	—	120	120
Balance at September 30, 2021	2,994,709	\$ 29	(549,028)	\$ (15,147)	\$ 376,645	\$ —	\$(332,209)	\$ 29,318

The accompanying notes are an integral part of these condensed consolidated financial statements.

Rubicon Technology, Inc.

Condensed Consolidated Statements of Cash Flows

	Nine months ended September 30,	
	2021	2020
	(unaudited) (in thousands)	
Cash flows from operating activities		
Loss from continuing operations	\$ (535)	\$ (407)
Adjustments to reconcile net loss from continuing operations to net cash provided by (used in) continuing operations		
Depreciation and amortization	108	114
Gain on sale or disposal of assets	(613)	(1,823)
Stock-based compensation	371	46
Realized loss on equity investments, net	—	1,824
Changes in operating assets and liabilities:		
Accounts receivable	(536)	23
Inventories	312	663
Other inventory supplies	5	1
Prepaid expenses and other assets	150	346
Accounts payable	78	(414)
Accrued payroll	132	(19)
Accrued real estate taxes	(13)	(60)
Corporate income and franchise taxes	15	7
Advanced payments	(18)	(16)
Accrued and other current liabilities	39	(167)
Net cash provided by (used in) continuing operations	(505)	118
Cash flows from discontinued operations	(178)	72
Cash flows from investing activities		
Purchase of property and equipment	—	(2)
Proceeds from sale or disposal of assets	613	4,769
Purchases of investments	(3)	(2,779)
Proceeds from sale of investments	2	1,666
Net cash provided by investing activities	612	3,654
Cash flows from financing activities		
Taxes paid related to net share settlement of equity awards	(182)	—
Purchases of treasury stock	—	(2,399)
Net cash used in financing activities	(182)	(2,399)
Net increase (decrease) in cash, cash equivalents and restricted cash	(253)	1,446
Cash, cash equivalents and restricted cash, beginning of period	11,130	8,880
Cash, cash equivalents and restricted cash, end of period	\$ 10,877	\$ 10,326

The accompanying notes are an integral part of these condensed consolidated financial statements.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
For the Three and Nine Months Ended September 30, 2021 and 2020

1. BASIS OF PRESENTATION

Interim financial data

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by GAAP for complete consolidated financial statements and should be read in conjunction with Rubicon Technology, Inc.'s (the "Company") annual report filed on Form 10-K for the fiscal year ended December 31, 2020. In the opinion of management, all adjustments (consisting only of adjustments of a normal and recurring nature) considered necessary for a fair presentation of the results of operations have been included. Consolidated operating results for the three and nine-month periods ended September 30, 2021, are not necessarily indicative of results that may be expected for the year ending December 31, 2021.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of consolidation

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries, Rubicon Technology Worldwide LLC, Rubicon DTP LLC, Rubicon Technology BP LLC and Rubicon Sapphire Technology (Malaysia) SDN BHD. All intercompany transactions and balances have been eliminated in consolidation.

Investments

The Company invests available cash primarily in U.S. Treasury securities, investment grade commercial paper, FDIC guaranteed certificates of deposit, common stock, preferred stock, equity-related securities and corporate notes. Investments classified as available-for-sale debt securities are carried at fair value with unrealized gains and losses recorded in accumulated other comprehensive income (loss). Investments in common stock, preferred stock and equity-related securities are reported at fair value, with both realized and unrealized gains and losses recorded in other income (expense), in the consolidated statements of operations. Investments in which the Company has the ability and intent, if necessary, to liquidate are classified as short-term.

The Company reviews its available-for-sale debt securities investments at the end of each quarter for other-than-temporary declines in fair value based on the specific identification method. The Company considers various factors in determining whether an impairment is other-than-temporary, including the severity and duration of the impairment, changes in underlying credit ratings, forecasted recovery, its ability and intent to hold the investment for a period of time sufficient to allow for any anticipated recovery in market value and the probability that the scheduled cash payments will continue to be made. When the Company concludes that an other-than-temporary impairment has resulted, the difference between the fair value and carrying value is written off and recorded as a charge on the consolidated statements of operations.

Accounts receivable

The majority of the Company's accounts receivable is due from defense subcontractors, industrial manufacturers, fabricators, and resellers. Credit is extended based on an evaluation of the customer's financial condition. Accounts receivable are due based on contract terms and at stated amounts due from customers, net of an allowance for doubtful accounts. Losses from credit sales are provided for in the financial statements.

Accounts outstanding longer than the contractual payment terms are considered past due. The Company determines its allowance by considering a number of factors, including length of time customer's account is past due, customer's current ability to pay and the condition of the general economy and industry as a whole. The Company writes off accounts receivable when they are deemed uncollectible and such write-offs, net of payments received, are recorded as a reduction to the allowance.

Purchases of Equity Securities by the Issuer and Affiliated Purchasers

In November 2018, the Company's Board of Directors authorized a program to repurchase up to \$3,000,000 of its common stock. In July 2020, the Company used all of the original authorized \$3,000,000.

On December 14, 2020, Rubicon's Board of Directors authorized an additional \$3,000,000 for the repurchase of the Company's common stock. The Company's share repurchase program does not obligate it to acquire any specific number of shares. The timing, price and volume of repurchases will be based on market conditions, relevant securities laws and other factors. The stock repurchases may be made from time to time, through solicited or unsolicited transactions in the open market, in privately negotiated transactions or pursuant to a Rule 10b5-1 plan. The program may be terminated, suspended or modified at any time. There can be no assurance as to the number of shares of common stock repurchased. The Company records treasury stock purchases under the cost method whereby the entire cost of the acquired stock is recorded as treasury stock.

No shares of the Company's common stock were repurchased during the nine months ended September 30, 2021. The dollar value of shares that may yet to be purchased under the program is \$3,000,000.

Inventories

Inventories are valued at the lower of cost or net realizable value. Net realizable value is determined based on an estimated selling price in the ordinary course of business less reasonably predictable costs of completion and disposal. Raw materials cost is determined using the first-in, first-out method, and work-in-process and finished goods costs are determined on a standard cost basis, which includes materials, labor and manufacturing overhead. The Company reduces the carrying value of its inventories for differences between the cost and the estimated net realizable value, taking into account usage, expected demand, technological obsolescence and other information.

The Company establishes inventory reserves when conditions exist that suggest inventory may be in excess of anticipated demand or is obsolete based on customer specifications. The Company evaluates the ability to realize the value of its inventory based on a combination of factors, including forecasted sales, estimated current and future market value and changes in customers' product specifications. The Company's method of estimating excess and obsolete inventory has remained consistent for all periods presented.

Inventories of continuing operations consisted of the following:

	2021	2020
	(in thousands)	
Raw materials	\$ 468	\$ 468
Work-in-process	300	614
Finished goods	403	400
	<u>\$ 1,171</u>	<u>\$ 1,482</u>

Inventories of discontinued operations was approximately \$0 and \$59,000, as of September 30, 2021 and December 31, 2020, respectively.

As of September 30, 2021 and December 31, 2020, the Company made the determination that raw material inventories were such that the likelihood of significant usage within the current year was doubtful and classified such raw material inventories as non-current in the reported financial statements.

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Property and equipment

Property and equipment consisted of the following:

	September 30, 2021	December 31, 2020
	(in thousands)	
Machinery, equipment and tooling	\$ 3,296	\$ 3,296
Buildings	1,711	1,711
Information systems	818	818
Land and land improvements	594	594
Furniture and fixtures	8	8
Total cost	6,427	6,427
Accumulated depreciation and amortization	(4,094)	(3,945)
Property and equipment, net	<u>\$ 2,333</u>	<u>\$ 2,482</u>

As of September 30, 2021 and December 31, 2020, the property and equipment of the discontinued operations was \$0 and less than \$41,000, respectively.

Assets held for sale and long-lived assets

When circumstances, such as adverse market conditions, indicate that the carrying value of a long-lived asset may be impaired, the Company performs an analysis to review the recoverability of the asset's carrying value. The Company makes estimates of the undiscounted cash flows (excluding interest charges) from the expected future operations of the asset. These estimates consider factors such as expected future operating income, operating trends and prospects, as well as the effects of demand, competition and other factors. If the analysis indicates that the carrying value is not recoverable from future cash flows, an impairment loss is recognized to the extent that the carrying value exceeds the estimated fair value. The estimated fair value of assets is determined using appraisal techniques, which assume the highest and best use of the asset by market participants, considering the use of the asset that is physically possible, legally permissible and financially feasible at the measurement date. Any impairment losses are recorded as operating expenses which reduce net income.

For the year ended December 31, 2020, the Company reviewed the current fair value of its assets and concluded no adjustments were needed. Additionally, no adjustments were recorded for the three and nine months ended September 30, 2021. The Company will continue to assess its long-lived assets to ensure the carrying amount of these assets is still appropriate given any changes in the asset usage, marketplace and other factors used in determining the current fair value.

During the nine months ended September 30, 2020, the Company completed the sale of its Malaysian facility for a sale price of Ringgit Malaysia 20,750,000. The Company realized net proceeds of approximately Ringgit Malaysia 20,364,000 (approximately \$4,800,000 based on the exchange rate on September 30, 2020 of \$1=MYR4.27) after the payment of consent fees, real estate taxes, brokerage and legal fees, transfer and other expenses. The Company recorded a gain on the disposal of the Malaysian facility of approximately \$1,800,000.

The Company completed a sale of excess consumable assets in the amount of approximately \$243,000 and \$613,000 during the three months and nine months ended September 30, 2021.

The Company is pursuing the sale of its remaining parcels of land in Batavia, Illinois. Although the Company cannot assure the timing of this sale, this property was classified as current assets held for sale at September 30, 2021 and December 31, 2020, as it is the Company's intention to complete this sale within the next twelve-month period. The Company cannot guarantee that it will be able to successfully complete the sale or lease of any assets.

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Revenue recognition

The Company recognizes revenue in accordance with ASC Topic 606, *Revenue From Contracts with Customers* ("Topic 606"), when performance obligations under a purchase order or signed quotation are satisfied. The Company's business practice commits the Company to manufacture and deliver product upon acceptance of a customer's purchase order or signed quotation ("agreement"). The agreement with the customer includes specifications of the product to be delivered, price, expected ship date and payment terms. The Company's agreements generally do not contain variable, financing, rights of return or non-cash components. There are no up-front costs to develop the production process. The performance obligation is satisfied at the point in time (single performance obligation) when the product is manufactured to the customer's specification, as performance does not create an asset with an alternative use to the Company. Accordingly, the Company recognizes revenue when the product is shipped, and control of the product, title and risk of loss have been transferred to the customer. The Company grants credit terms considering normal collection risk. If there is doubt about collection, full prepayment for the order is required. Any payments received prior to shipment are recorded as deferred revenue and included in Advance Payments in the Consolidated Balance Sheets.

The Company does not provide maintenance or other services and it does not have sales that involve bill & hold arrangements, multiple elements or deliverables. However, the Company does provide product warranty for up to 90 days, for which the Company has accrued a warranty reserve of \$1,000 and \$2,000 at September 30, 2021 and December 31, 2020, respectively.

Net income (loss) per common share

Basic net income (loss) per common share is computed by dividing net income (loss) by the weighted-average number of common shares outstanding during the period. Diluted net income (loss) per common share is computed by dividing net income (loss) by the weighted-average number of diluted common shares outstanding during the period. Diluted shares outstanding are calculated by adding to the weighted-average shares (a) any outstanding stock options based on the

Basic net income (loss) per common share for the three months ended September 30, 2021 and 2020, were \$.08 and \$(.04) respectively. Basic net income (loss) per common share for the nine months ended September 30, 2021 and 2020, were \$(.22) and \$(.16) respectively. Diluted net income (loss) per common share for the three months ended September 30, 2021 and 2020, were \$.08 and \$(.04) respectively. Diluted net income (loss) per common share for the nine months ended September 30, 2021 and 2020, were \$(.22) and \$(.16) respectively. The Company had outstanding options exercisable into 7,000 and 19,500 shares of the Company’s common stock that would have had an anti-dilutive or immaterial effect at September 30, 2021 and 2020, respectively.

3. INVESTMENTS

The Company invests its available cash primarily in U.S. Treasury securities, investment grade commercial paper, FDIC guaranteed certificates of deposit, equity-related securities and corporate notes. Investments classified as available-for-sale debt securities are carried at fair value with unrealized gains and losses recorded in accumulated other comprehensive income/(loss). Investments in equity securities are reported at fair value, with both realized and unrealized gains and losses recorded in other income (expense), in the consolidated statements of operations.

The following table presents the amortized cost and gross unrealized losses on all securities at September 30, 2021:

	<u>Amortized cost</u>	<u>Gross unrealized gains</u>	<u>Gross unrealized losses</u>	<u>Fair value</u>
	(in thousands)			
Short-term investments:				
U.S. Treasury securities	\$ 14,749	\$ —	\$ —	\$ 14,749

The following table presents the amortized cost and gross unrealized losses on all securities at December 31, 2020:

	<u>Amortized cost</u>	<u>Gross unrealized gains</u>	<u>Gross unrealized losses</u>	<u>Fair value</u>
	(in thousands)			
Short-term investments:				
U.S. Treasury securities	\$ 14,749	\$ —	\$ 1	\$ 14,748

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The Company values its investments at fair value, defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. The standard describes a fair value hierarchy based on three levels of inputs, of which the first two are considered observable and the last unobservable, that may be used to measure fair value, which are the following:

- Level 1—Quoted prices in active markets for identical assets or liabilities.
- Level 2—Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3—Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The Company’s fixed-income available-for-sale debt securities consist of U.S. Treasury securities, high-quality investment grade commercial paper, FDIC guaranteed certificates of deposit, equity-related securities and corporate notes. The Company values these securities based on pricing from pricing vendors, who may use quoted prices in active markets for identical assets (Level 1 inputs) or inputs other than quoted prices that are observable either directly or indirectly (Level 2 inputs) in determining fair value. The valuation techniques used to measure the fair value of the Company’s financial instruments having Level 2 inputs were derived from non-binding market consensus prices that are corroborated by observable market data, quoted market prices for similar instruments, or pricing models, such as discounted cash flow techniques.

The following table summarizes the Company’s financial assets measured at fair value on a recurring basis as of September 30, 2021:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
	(in thousands)			
Cash equivalents:				
Money market funds	\$ 3,137	\$ —	\$ —	\$ 3,137
Investments:				
Available-for-sale securities — current:				
U.S. Treasury securities	—	14,749	—	14,749
Total	<u>\$ 3,137</u>	<u>\$ 14,749</u>	<u>\$ —</u>	<u>\$ 17,886</u>

The following table summarizes the Company’s financial assets measured at fair value on a recurring basis as of December 31, 2020:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
	(in thousands)			
Cash equivalents:				
Money market funds	\$ 3,136	\$ —	\$ —	\$ 3,136
Investments:				
Available-for-sale securities — current:				
U.S. Treasury securities	—	14,748	—	14,748
Total	<u>\$ 3,136</u>	<u>\$ 14,748</u>	<u>\$ —</u>	<u>\$ 17,884</u>

There are no terms or conditions restricting the Company from redeeming any of its investments.

In addition to the debt securities noted above, the Company had approximately \$7,740,000 and \$7,994,000 of time deposits included in cash and cash equivalents as of September 30, 2021 and December 31, 2020, respectively.

4. DISCONTINUED OPERATIONS: Closure of Direct Dose Rx

On June 24, 2021, the Company's Board of Directors decided effective immediately, to close its pharmacy operations dba Direct Dose Rx. Immediately thereafter, Direct Dose Rx began transitioning its customers to other providers and began the process of closing its operations. Direct Dose was launched as a start-up pharmacy primarily to deliver medications and vitamins to patients being discharged from skilled nursing facilities. The Company does not believe that the costs associated with such closure will be material. Based on the Company's review and analysis of ASC 205-20 Presentation of Discontinued Operations it concluded to present the discontinued operations separately.

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2021	2020	2021	2020
	(in thousands)		(in thousands)	
Revenues (discontinued operations)	\$ —	\$ 226	\$ 370	\$ 559
Operating Expense (discontinued operations)	\$ 55	\$ 151	\$ 295	\$ 438
Loss from operations of discontinued operations, net of taxes	\$ (61)	\$ (92)	\$ (271)	\$ (287)

5. SIGNIFICANT CUSTOMERS

For the three months ended September 30, 2021, the Company had four customers individually that accounted for approximately 21%, 14%, 10% and 10% of revenue. For the three months ended September 30, 2020, the Company had three customers individually that accounted for approximately 33%, 17% and 10% of revenue. For the nine months ended September 30, 2021, the Company had three customers that accounted for approximately 24%, 18% and 12% of revenue. For the nine months ended September 30, 2020, the Company had four customers that accounted for approximately 22%, 15%, 12% and 10% of revenue. Our principal customers have been defense subcontractors, industrial manufacturers, fabricators, resellers and pharmacy benefit managers. No other customer accounted for 10% or more of the Company's revenues during the three and nine months ended September 30, 2021 and 2020. We expect our sales to continue to be concentrated among a small number of customers. However, we also expect that our significant customers may change from time to time.

Customers individually representing more than 10% of trade receivables accounted for approximately 85% and 44% of accounts receivable as of September 30, 2021 and December 31, 2020, respectively.

6. STOCKHOLDERS' EQUITY

Common shares reserved

As of September 30, 2021, the Company had reserved 8,800 and 3,030 shares of common stock for issuance upon the exercise of outstanding common stock options and vesting of RSUs, respectively. Also, 319,635 shares of the Company's common stock were reserved for future grants of stock options and RSUs (or other similar equity instruments) under the Rubicon Technology, Inc. 2016 Stock Incentive Plan (the "2016 Plan") as of September 30, 2021.

7. STOCK INCENTIVE PLANS

In August 2007, the Company adopted the Rubicon Technology Inc. 2007 Stock Incentive Plan, which was amended and restated effective in March 2011 (the "2007 Plan"), and which allowed for the grant of incentive stock options, non-statutory stock options, stock appreciation rights, restricted stock, RSUs, performance awards and bonus shares. The maximum number of shares that could be awarded under the 2007 Plan was 440,769 shares. Options granted under the 2007 Plan entitled the holder to purchase shares of the Company's common stock at the specified option exercise price, which could not be less than the fair value of the common stock on the grant date. On June 24, 2016, the plan terminated with the adoption of the Rubicon Technology, Inc. 2016 Stock Incentive Plan, (the "2016 Plan"). Any existing awards under the 2007 Plan remain outstanding in accordance with their current terms under the 2007 Plan.

In June 2016, the Company's stockholders approved adoption of the 2016 Plan effective as of March 17, 2016, which allows for the grant of incentive stock options, non-statutory stock options, stock appreciation rights, restricted stock, RSUs, performance awards and bonus shares. The Compensation Committee of the Board administers the 2016 Plan. The committee determines the type of award to be granted, the fair value, the number of shares covered by the award, and the time when the award vests and may be exercised.

Pursuant to the 2016 Plan, 319,635 shares of the Company's common stock plus any shares subject to outstanding awards under the 2007 Plan that subsequently expire unexercised, are forfeited without the delivery of shares or are settled in cash, will be available for issuance under the 2016 Plan. The 2016 Plan will automatically terminate on March 17, 2026, unless the Company terminates it sooner.

The following table summarizes the activity of the stock incentive and equity plans as of September 30, 2021, and changes during the nine months then ended:

	Shares available for grant	Number of options outstanding	Weighted-average option exercise price	Number of restricted stock and board shares issued	Number of RSUs outstanding
At January 1, 2021	296,105	20,100	\$ 9.71	99,570	48,753
Granted	(38,330)	—	—	—	3,030
Exercised/issued	—	(11,250)	6.10	—	(3,750)
Cancelled/forfeited	61,860	(50)	44.10	—	(45,003)
At September 30, 2021	319,635	8,800	\$ 14.13	99,570	3,030

The Company's aggregate intrinsic value is calculated as the difference between the exercise price of the underlying stock options and the fair value of the Company's common stock. Based on the fair value of the common stock at September 30, 2021, there was \$26,110 of intrinsic value arising from 7,000 in the money stock options exercisable and outstanding.

The Company uses the Black-Scholes option pricing model to value stock options. The Company uses historical stock price average to determine its volatility assumptions. The assumed risk-free rates were based on U.S. Treasury rates in effect at the time of grant with a term consistent with the expected option lives. The expected term is based upon the vesting term of the Company's options. The forfeiture rate of 36.13% is based on the history of forfeited options. The expense is allocated using the straight-line method. For the three and nine months ended September 30, 2021, the Company did not record any stock option compensation expense. For the three and nine months ended September 30, 2020, the Company recorded \$2,000 and \$8,000, respectively, of stock option compensation expense. As of September 30, 2021, the Company had \$0 of total unrecognized compensation cost related to non-vested stock option awards granted under the Company's

As of December 31, 2020 and September 30, 2021, the Company did not have any non-vested options.

A summary of the Company's RSUs for the nine month period ended September 30, 2021 is presented below:

	RSUs outstanding	Weighted average price at time of grant	Aggregate intrinsic value
Non-vested RSUs as of January 1, 2021	48,753	\$ 6.31	
Granted	3,030	9.90	
Vested	(3,750)	—	
Cancelled	(45,003)	6.20	
Non-vested RSUs at September 30, 2021	<u>3,030</u>	<u>\$ 9.90</u>	<u>\$ 30,000</u>

The Company's board of directors are compensated partially in cash and partially in restricted stock units. For the three and nine months ended September 30, 2021 and 2020, the Company recorded \$7,500 and \$22,500, respectively, of stock compensation expense related to restricted stock units.

As of September 30, 2021 and December 31, 2020, the Company did not recognize any expense for the granting of shares to employees of the Company as a bonus.

8. COMMITMENTS AND CONTINGENCIES

Litigation

From time to time, the Company experiences routine litigation in the normal course of its business. The management of the Company does not believe any pending litigation, will have a material adverse effect on the financial condition, results of operations or cash flows of the Company.

COVID-19 Pandemic

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a pandemic. The full impact of the COVID-19 outbreak is unknown and cannot be reasonably estimated. The magnitude and duration of the COVID-19 outbreak, as well as other factors, could result in a material impact to the Company's financial statements in future reporting periods.

9. INCOME TAXES

In 2017, the U.S. enacted the Tax Cuts and Jobs Act (the "Act") which, among other provisions, reduced the U.S. corporate tax rate from 35% to 21% effective January 1, 2018. The SEC issued guidance, Staff Accounting Bulletin 118, on accounting for the tax effects of the Act. The guidance allows the Company to record provisional amounts for those impacts, with the requirement that the accounting be completed in a period not to exceed one year from the date of enactment. The Company has completed its accounting for the tax effects of enactment of the Act. The deemed inclusion from the repatriation tax increased from \$3,900,000 at the time of provision to \$5,000,000 at the time the calculation was finalized for the tax return. The increase of the inclusion related primarily to the refinement of Malaysia earnings and profits. As the Company is in a full valuation allowance position, an equal benefit adjustment was recorded for the impact of the increase of the deemed repatriation tax.

The Company is subject to taxation in the U.S. and in U.S. state jurisdictions. On a quarterly basis, the Company assesses the recoverability of deferred tax assets and the need for a valuation allowance. Such evaluations involve the application of significant judgment, and multiple factors, both positive and negative, are considered. For the period ended September 30, 2021, a valuation allowance has been included in the 2021 forecasted effective tax rate. The Company is in a cumulative loss position for the past three years, which is considered significant negative evidence that is difficult to overcome on a "more likely than not" standard through objectively verifiable data. Under the accounting standards, objective verifiable evidence is given greater weight than subjective evidence such as the Company's projections for future growth. Based on an evaluation in accordance with the accounting standards, as of December 31, 2015, a valuation allowance has been recorded against the net U.S. deferred tax assets in order to measure only the portion of the deferred tax assets that are more likely than not to be realized based on the weight of all available evidence. At September 30, 2021, the Company continues to be in a three-year cumulative loss position, therefore, until an appropriate level of profitability is attained, the Company expects to maintain a full valuation allowance on its U.S. net deferred tax assets. Any U.S. tax benefits or tax expense recorded on the Company's consolidated statements of operations will be offset with a corresponding adjustment from the use of the net operating loss ("NOL") carry-forward asset which currently has a full valuation allowance. In the event that the Company changes its determination as to the amount of deferred tax assets that can be realized, the Company will adjust its valuation allowance with a corresponding impact to the provision for income taxes in the period in which such determination is made.

10. SEGMENT INFORMATION

The Company has determined that it operates in two segments, the sapphire and pharmacy (until June 2021) businesses.

Revenue is attributed by geographic region based on ship-to location of the Company's customers. The following table summarizes revenue by geographic region:

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
	(in thousands)		(in thousands)	
North America	\$ 1,247	\$ 788	\$ 2,356	\$ 2,628
Asia	49	91	258	359
Other	6	13	32	21
Total revenue	<u>\$ 1,302</u>	<u>\$ 892</u>	<u>\$ 2,646</u>	<u>\$ 3,008</u>

The following table summarizes sales by product type:

Three months ended

Nine months ended

	September 30,		September 30,	
	2021	2020	2021	2020
	(in thousands)		(in thousands)	
Optical	\$ 1,302	\$ 892	\$ 2,646	\$ 3,008

Substantially all of the Company's assets are located in the United States.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward Looking Statements

All statements, other than statements of historical facts, included in this Quarterly Report on Form 10-Q, including statements regarding our estimates, expectations, beliefs, intentions, projections or strategies for the future, results of operations, financial position, net sales, projected costs, prospects and plans and objectives of management for future operations may be "forward-looking statements" within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. We have based these forward-looking statements on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy, short-term and long-term business operations and objectives and financial needs. These forward looking statements can be identified by the use of terms and phrases such as "believe," "plan," "intend," "anticipate," "target," "estimate," "expect," "forecast," "prospects," "goals," "potential," "likely," and the like, and/or future-tense or conditional constructions such as "will," "may," "could," "should," etc. (or the negative thereof). Items contemplating or making assumptions about actual or potential future sales, market size and trends or operating results also constitute forward-looking statements.

Moreover, we operate in a very competitive and rapidly changing environment. New risks emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. Before investing in our common stock, investors should be aware that the occurrence of the risks, uncertainties and events described in the section entitled "Risk Factors" in our Annual Report on Form 10-K, for the year ended December 31, 2020, and elsewhere in this Quarterly Report could have a material adverse effect on our business, results of operations and financial condition.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, forward-looking statements are inherently subject to known and unknown business, economic and other risks and uncertainties that may cause actual results to be materially different from those discussed in these forward-looking statements. Readers are urged not to place undue reliance on these forward-looking statements, which speak only as of the date of this Quarterly Report. We assume no obligation to update any forward-looking statements in order to reflect any event or circumstance that may arise after the date of this Quarterly Report, other than as may be required by applicable law or regulation. If one or more of these risks or uncertainties materialize, or if the underlying assumptions prove incorrect, our actual results may vary materially from those expected or projected.

You should read this Quarterly Report, the documents that we reference in this Quarterly Report and have filed with the SEC as exhibits, and our Annual Report on Form 10-K for the year ended December 31, 2020, with the understanding that our actual future results, levels of activity, performance and events and circumstances may be materially different from what we expect.

Unless otherwise indicated, the terms "Rubicon," the "Company," "we," "us," and "our" refer to Rubicon Technology, Inc. and our consolidated subsidiaries.

OVERVIEW

The Company consisted of two primary operating subsidiaries, Rubicon Technology Worldwide LLC ("RTW") and Rubicon DTP LLC dba Direct Dose Rx ("Direct Dose").

RTW is a vertically integrated, advanced materials provider specializing in monocrystalline sapphire for applications in optical and industrial systems. We use our proprietary crystal growth technology to produce high-quality sapphire products to meet our customers exacting specifications. We believe that we continue to have a reputation as one of the highest quality sapphire producers in the market. We provide optical and industrial sapphire products in various shapes and sizes, including round and rectangular windows and blanks, domes, tubes and rods.

Historically, we have also provided sapphire products to the LED and mobile device markets, which are the largest markets for sapphire. However, given competitive pressures in those markets, in the fourth quarter of 2016 we announced our decision to limit our focus to the optical and industrial sapphire markets and exit the LED market. Following this decision, we developed a plan to close our Malaysia facility, and scale down and consolidate remaining operations in the U.S.

We operate in a very competitive market. Our ability to expand our optical and industrial business and acceptance of new product offerings are difficult to predict.

In addition, our current optical and industrial sapphire business serves smaller markets than our historical undertakings, therefore, we are actively evaluating the acquisition of profitable companies outside of the sapphire market to utilize our substantial NOL carry-forwards.

On June 24, 2021, the Company's Board of Directors decided, effective immediately, to close its pharmacy operations dba Direct Dose Rx. Direct Dose was launched as a start-up pharmacy primarily to deliver medications and vitamins to patients being discharged from skilled nursing facilities. The Company does not believe that the costs associated with such closure will be material. At the end of June 2021, Direct Dose Rx ceased serving its customers and began the process of closing its operations.

Direct Dose Rx was a specialized pharmacy that provides prescription medications, over-the-counter drugs and vitamins to patients being discharged from skilled nursing facilities and hospitals and directly to retail customers who want such medications delivered to their home. The delivered products are sorted by the dose, date and time to be taken and come in easy to use perforated strip-packaging as opposed to separate pill bottles. Direct Dose Rx is currently licensed to operate in 11 states. The services offered by Direct Dose Rx used to benefits patients, skilled nursing facilities and hospitals by reducing the risk of hospital readmissions.

Historically, a significant portion of the Company's revenue has been derived from sales to relatively few customers. For the three months ended September 30, 2021, the Company had three customers individually that accounted for approximately 33%, 17% and 10% of revenue. For the three months ended September 30, 2020, the Company had three customers individually that accounted for approximately 24%, 18% and 12% of revenue. For the nine months ended September 30, 2021, the Company had four customers that accounted for approximately 22%, 15%, 12% and 10% of revenue. For the nine months ended September 30, 2020, the Company had three customers that accounted for approximately 31%, 11%, and 11% of revenue. Our principal customers have been defense subcontractors, industrial manufacturers, fabricators, resellers and pharmacy benefit managers. No other customer accounted for 10% or more of the Company's revenues during the three and nine months ended September 30, 2021 and 2020. We expect our sales to continue to be concentrated among a small number of customers. However, we also expect that our significant customers may change from time to time.

Customers individually representing more than 10% of trade receivables accounted for approximately 85% and 44% of accounts receivable as of September 30, 2021 and December 31, 2020, respectively.

We recognize revenue based upon the shipping terms with our customers. Delays in product orders or changes to the timing of shipments could cause our quarterly revenue to vary significantly. We sell our products on a global basis, and historically derived a significant portion of our revenue from customers outside of the U.S., with the majority of our sales to the Asian and European markets. Following the decision to limit our focus to the optical and industrial sapphire markets, a major source of our revenue is derived from the North American market. All of our revenue and corresponding accounts receivable are denominated in U.S. dollars. Substantially all of our revenue is generated by our direct sales force and we expect this to continue in the future.

Our cost of goods sold consists primarily of manufacturing materials, labor, manufacturing-related overhead, such as utilities, depreciation, provisions for excess and obsolete inventory reserves, idle plant charges, outsourcing costs, freight, warranties and pharmaceutical products. We purchase materials and supplies to support current and future demand for our products. We are subject to variations in the cost of consumable assets from period to period because we do not have long-term fixed-price agreements with our suppliers. We currently outsource some of our production processes and needs.

Our operating expenses are comprised of sales and marketing, and general and administrative (“G&A”) expenses. G&A expenses consist primarily of compensation and associated costs for finance, human resources, information technology and administrative activities, including charges for accounting, legal services and insurance. Additionally, the majority of our stock-based compensation relates to administrative personnel and is accounted for as a G&A expense.

Other income consists of interest income, unrealized gain (loss) on investments, realized gain (loss) on investments and realized gains (loss) on currency translation.

We account for income taxes under the asset and liability method, whereby the expected future tax consequences of temporary differences between the book value and the tax basis of assets and liabilities are recognized as deferred tax assets and liabilities, using enacted tax rates in effect for the year in which the differences are expected to be recognized. Our analysis of ownership changes that limit the utilization of our NOL carry-forwards as of December 31, 2020, shows no impact on such utilization. In order to protect our NOL carry-forwards, in December 2020, we extended our stockholders’ rights plan to 2023. We are in a cumulative loss position for the past three years. Based on an evaluation in accordance with the accounting standards, a valuation allowance has been recorded against the net U.S. deferred tax assets in order to measure only the portion of the deferred tax assets that are more likely than not to be realized based on the weight of all available evidence. Until an appropriate level of profitability is attained, we expect to maintain a full valuation allowance on our U.S. net deferred tax assets.

We continue to review a variety of strategic alternatives with a goal of providing greater value to our stockholders. These alternatives could result in, among other things, further modifying or eliminating certain of our operations, selling material assets, seeking additional financing, selling the business, making investments, effecting a merger, consolidation or other business combination, partnering or other collaboration agreements, or potential acquisitions or recapitalizations, or we may continue to operate with our current business plan and strategy. We cannot provide assurance that this process will result in the consummation of any transaction, or that the consummation of any transaction will provide greater value to our stockholders.

Direct Dose Rx revenue and expenses are currently not material to the consolidated financial information of the Company and therefore there is limited disclosure relating specifically to it. Based on the Company’s review and analysis of ASC 205-20 Presentation of Discontinued Operations it concluded to present the discontinued operations separately.

RESULTS OF CONSOLIDATED OPERATIONS THREE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020

The following table sets forth our consolidated statements of continuing operations for the periods indicated:

	Three months ended September 30,	
	2021	2020
	(in thousands)	
Revenue	\$ 1,302	\$ 892
Cost of goods sold	915	659
Gross profit	387	233
Operating expenses:		
General and administrative	415	406
Sales and marketing	35	71
Gain on sale or disposal of assets	(243)	-
Total operating expenses	207	477
Income (loss) from continuing operations	180	(244)
Other income	1	143
Income (loss) before income taxes from continuing operations	181	(101)
Loss from discontinued operations	(61)	(92)
Income tax expense	—	3
Net income (loss)	\$ 120	\$ (196)

The following table sets forth our consolidated statements of operations as a percentage of revenue for the periods indicated:

	Three months ended September 30,	
	2021	2020
	(percentage of total)	
Revenue	100%	100%
Cost of goods sold	70	74
Gross profit	30	26
Operating expenses:		
General and administrative	32	46
Sales and marketing	3	8
Gain on sale or disposal of assets	(19)	-
Total operating expenses	16	54
Income (loss) from continuing operations	14	(27)
Other income	—	16
Income (Loss) before income taxes from continuing operations	14	(11)
Loss from discontinued operations	(5)	(10)
Income tax expense	—	—
Net gain (loss)	9%	(21)%

Revenue.

Revenue from continuing operations was \$1,302,000 and \$892,000 for the three months ended September 30, 2021 and 2020, respectively, an increase of \$410,000. This increase in revenue was primarily due to an increase in orders from the industrial sapphire business, due to by fluctuations in demand and timing of orders shipped.

Revenue from discontinuing operations was \$0 and \$226,000 for the three months ended September 30, 2021, and 2020, respectively, a decrease of \$226,000. This decrease in revenue was due to the discontinuation of operations.

Gross profit.

Gross profit from continuing operations was \$387,000 and \$233,000 for the three months ended September 30, 2021 and 2020, respectively, an increase of \$154,000. This increase in gross profit was due to increased sales.

Gross profit from discontinuing operations was \$0 and \$59,000 for the three months ended September 30, 2021 and 2020, respectively, a decrease of \$59,000. This decrease in gross profit was the result of the discontinuation of operations.

General and administrative expenses.

General and administrative expenses from continuing operations were \$415,000 and \$406,000 for the three months ended September 30, 2021 and 2020, respectively, an increase of \$9,000.

General and administrative expenses from discontinuing operations were \$55,000 and \$135,000 for the three months ended September 30, 2021, and 2020, respectively, a decrease of \$80,000. This decrease was primarily attributable to a reduction in personnel expenses and the winding down of operations.

Sales and marketing expenses.

Sales and marketing expenses from continuing operations were \$35,000 and \$71,000 for the three months ended September 30, 2021 and 2020, respectively, a decrease of \$36,000.

Sales and marketing expenses from discontinuing operations were \$0 and \$16,000 for the three months ended September 30, 2021 and 2020, respectively, a decrease of \$16,000. This decrease was primarily attributable to the discontinuation of operations.

Gain on sale or disposal of assets. For the three months ended September 30, 2021, we recorded a gain on sale of excess consumable assets of \$243,000. For the three months ended September 30, 2020 the Company recorded a gain on sale or disposal of \$0.

Other income. Other income was \$1,000 and \$143,000 for the three months ended September 30, 2021 and 2020, respectively, a decrease of \$142,000.

Income tax (benefit) expense. In accordance with ASC740 "Accounting for Income Taxes" ("ASC740"), we evaluate our deferred income tax assets quarterly to determine if valuation allowances are required or should be adjusted. At September 30, 2021, we continue to be in a three-year cumulative loss position; therefore, until an appropriate level of profitability is attained, we expect to maintain a valuation allowance on net deferred tax assets related to future U.S. tax benefits and will no longer accrue tax benefits or tax expense on our consolidated statements of operations. The tax provision for the three months ended September 30, 2021 is based on an estimated combined statutory effective tax rate. For the three months ended September 30, 2021, the difference between the Company's effective tax rate of 0.23% and the U.S. federal 21% statutory rate and state 6.2% (net of federal benefit) statutory rate was primarily related to the change in our U.S. NOL valuation allowances, U.S. research and development credit.

RESULTS OF CONSOLIDATED OPERATIONS NINE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020

The following table sets forth our consolidated statements of continuing operations for the periods indicated:

	Nine months ended September 30,	
	2021	2020
	(in thousands)	
Revenue	\$ 2,646	\$ 3,008
Cost of goods sold	1,935	2,168
Gross profit	711	840
Operating expenses:		
General and administrative	1,691	1,262
Sales and marketing	172	213
Gain on sale or disposal of assets	(613)	(1,823)
Total operating expenses	1,250	(348)
Income (loss) from continuing operations	(539)	1,188
Other income(loss)	4	(1,583)
Loss before income taxes from continuing operations	(535)	(391)
Loss from discontinued operations	(271)	(287)
Income tax expense	—	12
Net loss	\$ (806)	\$ (694)

The following table sets forth our consolidated statements of operations as a percentage of revenue for the periods indicated:

	Nine months ended September 30,	
	2021	2020
	(percentage of total)	
Revenue	100%	100%

Cost of goods sold	73	72
Gross profit	<u>27</u>	<u>28</u>
Operating expenses:		
General and administrative	64	42
Sales and marketing	7	7
Gain on sale or disposal of assets	(23)	(61)
Total operating expenses	<u>47</u>	<u>(12)</u>
Gain (loss) from continuing operations	<u>(20)</u>	<u>39</u>
Other income	—	(52)
Loss before income taxes from continuing operations	<u>(20)</u>	<u>(13)</u>
Loss from discontinued operations	<u>(10)</u>	<u>(10)</u>
Income tax expense	—	—
Net loss	<u>(30)%</u>	<u>(23)%</u>

Revenue.

Revenue from continuing operations was \$2,646,000 and \$3,008,000 for the nine months ended September 30, 2021, and 2020, respectively, a decrease of \$362,000. This decrease in revenue was primarily due to a decrease in orders from industrial sapphire business due to fluctuations in demand and timing of orders.

Revenue from discontinuing operations was \$370,000 and \$559,000 for the nine months ended September 30, 2021, and 2020, respectively, a decrease of \$189,000. This decrease in revenue was primarily due to a decrease in orders and the winding down of operations.

Gross profit.

Gross profit from continuing operations was \$711,000 and \$840,000 for the nine months ended September 30, 2021, and 2020, respectively, a decrease of \$129,000. This decrease in gross profit was the result of a decrease in orders from industrial sapphire business due to fluctuations in demand and timing of orders.

Gross profit from discontinuing operations was \$33,000 and \$151,000 for the nine months ended September 30, 2021, and 2020, respectively, a decrease of \$118,000. This decrease in revenue was primarily due to a decrease in orders and the winding down of operations.

General and administrative expenses.

General and administrative expenses from continuing operations were \$1,691,000 and \$1,262,000 for the nine months ended September 30, 2021 and 2020, respectively, an increase of \$429,000. This increase was primarily attributable to a non-cash stock grant expense of \$333,000 in the nine months ended September 30, 2021, higher legal fees of \$37,000 and an increase of insurance expense of \$40,000. For the nine months ended September 30, 2020, there were no stock grants issued.

General and administrative expenses from discontinuing operations were \$285,000 and \$408,000 for the nine months ended September 30, 2021 and 2020, respectively, a decrease of \$123,000. This decrease was primarily attributable to a reduction in personnel expenses and the winding down of operations.

Sales and marketing expenses.

Sales and marketing expenses from continuing operations were \$172,000 and \$213,000 for the nine months ended September 30, 2021 and 2020, respectively, a decrease of \$41,000. The decrease was primarily due to a decrease of \$27,000 in compensation expense.

Sales and marketing expenses from discontinuing operations were \$10,000 and \$30,000 for the nine months ended September 30, 2021 and 2020, respectively, a decrease of \$20,000, primarily due to a reduction in personnel expenses and the winding down of operations.

Gain on sale or disposal of assets. For the nine months ended September 30, 2021, we recorded a gain on sale or disposal of \$613,000 on the sales of excess equipment and consumable assets. For the nine months ended September 30, 2020 we recorded a gain on sale from the disposal on the sale of the Company's Penang, Malaysia facility of approximately \$1,800,000.

Other income. Other income from continuing operations was \$4,000 and \$(1,579,000) for the nine months ended September 30, 2021 and 2020, respectively, an increase of \$1,583,000. This increase in other income was primarily due to realized losses on the Company's equity related investments in the three months ended March 31, 2020.

Income tax (benefit) expenses from continuing operations. In accordance with ASC740 "Accounting for Income Taxes" ("ASC740"), we evaluate our deferred income tax assets quarterly to determine if valuation allowances are required or should be adjusted.

At September 30, 2021, we continue to be in a three-year cumulative loss position; therefore, until an appropriate level of profitability is attained, we expect to maintain a valuation allowance on net deferred tax assets related to future U.S. tax benefits and will no longer accrue tax benefits or tax expense on our consolidated statements of operations. The tax provision for the nine months ended September 30, 2021, is based on an estimated combined statutory effective tax rate. For the nine months ended September 30, 2021, the difference between the Company's effective tax rate of -1.86% and the U.S. federal 21% statutory rate and state 6.2% (net of federal benefit) statutory rate was primarily related to the change in our U.S. NOL valuation allowances, U.S. research and development credit. The results from the discontinued operations are included in the total cumulative loss position.

LIQUIDITY AND CAPITAL RESOURCES

We have historically funded our operations using a combination of issuances of common stock and cash generated from our operations. In addition to this, recently, we have used the funds obtained through selling our excess equipment to fund our operations.

As of September 30, 2021, we had cash, cash equivalents and short-term investments totaling \$25,626,000, consisting of \$7,740,000 in cash held in deposits at major banks, \$3,137,000 invested in money market funds and \$14,749,000 of short-term investments, which includes U.S. Treasury securities, investment grade commercial paper, FDIC guaranteed certificates of deposit, equity-related securities and corporate notes.

We anticipate our capital expenditures for 2021 will be minimal.

Cash flows from financing activities

Net cash used in continuing operations in financing activities was \$182,000 for the nine months ended September 30, 2021, due entirely to cash used to settle equity awards. Net cash used in financing activities was \$2,399,000 for the nine months ended September 30, 2020, which was due to purchases of our treasury stock. Net cash used in discontinuing operations in financing activities was \$0 for the nine months ended September 30, 2021 and September 30, 2020.

Future liquidity requirements

We believe that our existing cash, cash equivalents, anticipated cash flows from operating activities and proceeds from sales or leases of fixed assets will be sufficient to meet our anticipated cash needs for at least the next twelve months. However, if our ability to generate sufficient operating cash flow or our use of cash in the next twelve months were to significantly adversely change, we may not have enough funds available to continue operating at our current level in future periods. Our cash needs include cash required to fund our operations. If the assumptions underlying our business plan regarding future revenues and expenses change, or if unexpected opportunities or needs arise, we may seek to raise additional cash by selling equity or convertible debt securities. If we raise additional funds through the issuance of equity or convertible debt securities, the percentage ownership of our stockholders could be significantly diluted, and these newly issued securities may have rights, preferences or privileges senior to those of existing stockholders.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

We consider to be critical those accounting policies that require our most subjective or complex judgments, which often result from a need to make estimates about the effect of matters that are inherently uncertain, and that are among the most important of our accounting policies in the portrayal of our financial condition and results of operations. We believe the following to be our critical accounting policies, including the more significant estimates and assumptions used in preparation of our financial statements.

Revenue recognition

We recognize revenue in accordance with ASC Topic 606, *Revenue from Contracts with Customers* (“Topic 606”), when performance obligations under a purchase order or signed quotation are satisfied. Our business practice commits us to manufacture and deliver product upon acceptance of a customer’s purchase order or signed quotation (“agreement”). The agreement with the customer includes specifications of the product to be delivered, price, expected ship date and payment terms. Our agreements generally do not contain variable, financing, rights of return or non-cash components. There are no up-front costs to develop the production process. The performance obligation is satisfied at the point in time (single performance obligation) when the product is manufactured to the customer’s specification as performance does not create an asset with an alternative use to us. Accordingly, we recognize revenue when the product is shipped, and control of the product, title and risk of loss have been transferred to the customer. We grant credit terms considering normal collection risk. If there is doubt about collection, full prepayment for the order is required. Any payments received prior to shipment are recorded as deferred revenue and included in Advance Payments in the Consolidated Balance Sheets.

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We do not provide maintenance or other services and do not have sales that involve bill & hold arrangements, multiple elements or deliverables. However, we do provide product warranty for up to 90 days, for which we have accrued a warranty reserve of \$1,000 and \$2,000 at September 30, 2021 and December 31, 2020, respectively.

Assets held for sale and long-lived assets

When circumstances, such as adverse market conditions, indicate that the carrying value of a long-lived asset may be impaired, we perform an analysis to review the recoverability of the asset’s carrying value. We make estimates of the undiscounted cash flows (excluding interest charges) from the expected future operations of the asset. These estimates consider factors such as expected future operating income, operating trends and prospects, as well as the effects of demand, competition and other factors. If the analysis indicates that the carrying value is not recoverable from future cash flows, an impairment loss is recognized to the extent that the carrying value exceeds the estimated fair value. The estimated fair value of assets is determined using appraisal techniques which assume the highest and best use of the asset by market participants, considering the use of the asset that is physically possible, legally permissible and financially feasible at the measurement date. Any impairment losses are recorded as operating expenses which reduce net income.

For the year ended December 31, 2020, we reviewed the current fair value of our assets and concluded no adjustments were needed. Additionally, no adjustments were recorded for the nine months ended September 30, 2021. We will continue to assess our long-lived assets to ensure the carrying amount of these assets is still appropriate given any changes in the asset usage, marketplace and other factors used in determining the current fair value.

The Company is pursuing the sale of its parcel of land in Batavia, Illinois. Although the Company cannot assure the timing of this sale, this property was classified as current assets held for sale at September 30, 2021 and December 31, 2020, as it is the Company’s intention to complete this sale within the next twelve-month period. The Company cannot guarantee that it will be able to successfully complete the sale or lease of this asset.

Inventory valuation

We value our inventory at the lower of cost or net realizable value. Net realizable value is determined based on an estimated selling price in the ordinary course of business less reasonably predictable costs of completion and disposal. Raw materials cost is determined using the first-in, first-out method, and work-in-process and finished goods costs are determined on a standard cost basis which includes materials, labor and manufacturing overhead. We establish inventory reserves when conditions exist that suggest inventory may be in excess of anticipated demand or is obsolete based on customer required specifications. We evaluate the ability to realize the value of our inventory based on a combination of factors, including forecasted sales, estimated current and future market value and changes in customers’ product specifications.

Our method of estimating excess and obsolete inventory has remained consistent for all periods presented. However, if our recognition of excess or obsolete inventory is, or if our estimates of our inventory’s potential utility become, less favorable than currently expected, additional inventory reserves may be required.

Investments

We invest our available cash primarily in U.S. Treasury securities, investment grade commercial paper, FDIC guaranteed certificates of deposit, equity-related securities and corporate notes. Investments classified as available-for-sale debt securities are carried at fair value with unrealized gains and losses recorded in accumulated other comprehensive income (loss). Investments in equity securities are reported at fair value, with both realized and unrealized gains and losses recorded in other income in the consolidated statements of operations. Investments in which we have the ability and intent, if necessary, to liquidate are classified as short-term.

We review our available-for-sale debt securities investments at the end of each quarter for other-than-temporary declines in fair value based on the specific identification method. We consider various factors in determining whether an impairment is other-than-temporary, including the severity and duration of the impairment, changes in underlying credit ratings, forecasted recovery, our ability and intent to hold the investment for a period of time sufficient to allow for any anticipated recovery in market value and the probability that the scheduled cash payments will continue to be made. When we conclude that an other-than-temporary impairment has resulted, the difference between the fair value and carrying value is written off and recorded as a charge on the consolidated statements of operations. As of September 30, 2021 and 2020, no impairment was recorded.

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Stock-based compensation

We grant stock-based compensation in the form of stock options, RSUs and restricted stock. We expense stock-based compensation based upon the fair value on the date of grant. We use the Black-Scholes option pricing model to determine the fair value of stock options. The determination of the fair value of stock-based payment awards on the date of grant using an option-pricing model is affected by assumptions regarding a number of complex and subjective variables. These variables include our expected stock volatility over the term of the awards, actual and projected employee stock option exercise behaviors, risk-free interest rates, forfeitures and expected dividends.

The expected term represents the weighted-average period that our stock options are expected to be outstanding and is based upon the historical data. We estimate the volatility of our common stock based on a historical range of stock price fluctuations. We base the risk-free interest rate that we use in the option pricing model on U.S. Treasury zero-coupon issues with remaining terms similar to the expected terms on the options. We do not anticipate paying any cash dividends in the foreseeable future and, therefore, use an expected dividend yield of zero in the option pricing model. We are required to estimate forfeitures at the time of grant and revise those estimates in subsequent periods if actual forfeitures differ from those estimates. The current forfeiture rate of 36.13% was based on our past history of forfeitures.

All option grants are granted at an exercise price per share equal to the closing market price of our common stock on the day before the date of grant. Therefore, there is no intrinsic value on the date of grant because the exercise price per share of each option was equal to the fair value of the common stock on the date of grant.

Based on the fair value of the common stock at September 30, 2021, there was \$26,110 of intrinsic value arising from 7,000 stock options exercisable and outstanding.

We allocate stock-based compensation costs using a straight-line method, which amortizes the fair value of each award on a straight-line basis over the service period.

Income tax valuation allowance

In accordance with ASC 740 "Accounting for Income Taxes" ("ASC 740"), we evaluate our deferred income tax assets quarterly to determine if valuation allowances are required or should be adjusted. Evaluating the need for and amount of a valuation allowance for deferred tax assets often requires significant judgment and extensive analysis of all positive and negative evidence available to determine whether all or some portion of the deferred tax assets will not be realized. A valuation allowance must be established for deferred tax assets when it is more likely than not (a probability level of more than 50%) that they will not be realized. In general, "realization" refers to the incremental benefit achieved through the reduction in future taxes payable or an increase in future taxes refundable from the deferred tax assets, assuming that the underlying deductible differences and carry-forwards are the last items to enter into the determination of future taxable income. In determining our valuation allowance, we consider the source of taxable income including taxable income in prior carry-back years, future reversals of existing temporary differences, the required use of tax planning strategies, and future taxable income exclusive of reversing temporary differences and carry-forwards. We are in a cumulative loss position for the past three years, which is considered significant negative evidence by the accounting standards that is difficult to overcome on a "more likely than not" standard through objectively verifiable data. The accounting standards attribute greater weight to objective verifiable evidence than to subjective positive evidence, such as our projections for future growth. Based on an evaluation in accordance with the accounting standards, as of September 30, 2021, a valuation allowance has been recorded against the net U.S. deferred tax assets in order to measure only the portion of the deferred tax assets that are more likely than not to be realized based on the weight of all available evidence. Any U.S. tax benefits or tax expense recorded on the consolidated statements of operations will be offset with a corresponding adjustment from the use of the NOL carry-forward asset which currently has a full valuation allowance. In the event that we change our determination as to the amount of deferred tax assets that can be realized, we will adjust our valuation allowance with a corresponding impact to the provision for income taxes in the period in which such determination is made.

RECENT ACCOUNTING PRONOUNCEMENTS

See Note 2 to the Condensed Financial Statements for a discussion of new accounting standards.

OFF-BALANCE SHEET ARRANGEMENTS

We do not have any off-balance sheet arrangements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

For the nine months ended September 30, 2021, there were no material changes in the information regarding market risk contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2020.

ITEM 4. CONTROLS AND PROCEDURES

Management's evaluation of disclosure controls and procedures

Based on evaluation at September 30, 2021, our chief executive officer and acting chief financial officer (the "certifying officer"), with the participation of the management team, has concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, and that material information relating to the Company is accumulated and communicated to management, including our certifying officer, as appropriate to allow timely decisions regarding required disclosures.

Changes in internal control over financial reporting

The certifying officer has concluded that there were no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) during the three months ended September 30, 2021 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II

ITEM 6. EXHIBITS

The exhibits filed or incorporated by reference as a part of this report are listed in the Exhibit Index which appears following the signature page to this Quarterly

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Rubicon Technology, Inc.

Date: November 15, 2021

By: /s/ Timothy E. Brog
 Timothy E. Brog
 President, Chief Executive Officer and
 Acting Chief Financial Officer

EXHIBIT INDEX

The Exhibits listed below are filed or incorporated by reference as part of this Quarterly Report on Form 10-Q.

Exhibit No.	Description	Incorporation by Reference
3.1	Eighth Amended and Restated Certificate of Incorporation of Rubicon Technology, Inc.	Filed as Exhibit 3.1 to the registrant's Registration Statement on Form S-1/A, filed on November 1, 2007 (File No. 333-145880)
3.2	Amendment No. 1 to Eighth Amended and Restated Certificate of Incorporation of Rubicon Technology, Inc.	Filed as Appendix A to the registrant's Definitive Proxy Statement on Schedule 14A, filed on April 29, 2011 (File No. 1-33834)
3.3	Amendment No. 2 to Eighth Amended and Restated Certificate of Incorporation of Rubicon Technology, Inc.	Filed as Exhibit 3.1 to the registrant's Current Report on Form 8-K, filed on May 4, 2017 (File No. 1-33834)
3.4	Second Amended and Restated Bylaws of Rubicon Technology, Inc.	Filed as Exhibit 3.3 to the registrant's Quarterly Report on Form 10-Q, filed on May 10, 2016 (File No. 1-33834)
3.5	Certificate of Designations of Series A Junior Participating Preferred Stock of Rubicon Technology, Inc. filed with the Secretary of State of Delaware on December 18, 2017.	Filed as Exhibit 3.1 to the registrant's Current Report on Form 8-K, filed on December 18, 2017 (File No. 1-33834)
3.6	Amendment No. 3 to Eighth Amended and Restated Certificate of Incorporation of Rubicon Technology, Inc.	Filed as Exhibit 3.1 to the registrant's Current Report on Form 8-K, filed on May 15, 2018 (File No. 1-33834)
31.1*	Certification of Chief Executive Officer and Acting Financial Officer pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	
32.1*	Certification of Chief Executive Officer and Acting Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	
101.INS*	Inline XBRL Instance Document.	
101.SCH*	Inline XBRL Taxonomy Extension Schema Document.	
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document.	
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document.	
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document.	
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document.	
104*	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).	

* Filed electronically with this Quarterly Report on Form 10-Q

EX-31.1 2 f10q0921ex31-1_rubicon.htm CERTIFICATION

Exhibit 31.1

Certifications**Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Timothy E. Brog, certify that:

- I have reviewed this Quarterly Report on Form 10-Q of Rubicon Technology, Inc. (the "registrant");
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15 (f)) for the registrant and have:
- a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusion about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 15, 2021

By: /s/ Timothy E. Brog

Timothy E. Brog
President, Chief Executive Officer
and Acting Chief Financial Officer

EX-32.1 3 f10q0921ex32-1_rubicon.htm CERTIFICATION

Exhibit 32.1

**Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002,
18 U.S.C. Section 1350**

In connection with the Quarterly Report of Rubicon Technology, Inc. (the "Company") on Form 10-Q for the three months ended September 30, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to his knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 15, 2021

By: /s/ Timothy E. Brog

Timothy E. Brog
President, Chief Executive Officer and
Acting Chief Financial Officer